

Sales Associate

Are you passionate about language education? Be part of a team that utilizes science and technology to transform the way students learn a new language or discover your passion for STEAM. There is no better place to make an impact, join U+ today!

About U+ Education:

U+ Education is a global, innovation-driven educational technology business that is committed to the long-term success of our students. U+ connects highly qualified teachers from Canada with students throughout the world for interactive English, French, Spanish, Mandarin, Cantonese, Korean, and Japanese immersion learning. In addition to language programs, U+ Education has introduced a STEAM program, which includes coding! With this in mind, we welcome the opportunity to work with talents from across disciplines to grow and develop within U+ community.

About this opportunity:

As the Sales Associate, you will be coordinating resources to contribute lead identification and build a healthy U+/customer relationship. You will have the opportunity to work in various sectors of the company including business development, teaching, and much more!

We are looking for a talented and creative Sales Associate who will be responsible for creating solutions and delivering sales targets to promote U+. Some responsibilities include:

- Actively recruiting new leads/sales to achieve sales goals
- Maintaining a healthy relationship with current U+ education customers
- Work in various sectors of the company! Majority of time will be spent on B2C (sales) related tasks, however candidates are expected to take on tasks related to other fields (business development, teaching, curriculum development etc.) to make up the rest of their hours.

A great candidate for this position will possess the following:

- 1-2 years of relevant experience (preferred); bilingual preferred
- Experience teaching/tutoring
- Excellent communication, organization, and teamwork skills
- Experience in managing asynchronous conversations with stakeholders
- Innovative thinker and quick problem solver
- Dedicated and passionate about education and community
- Ability to accept constructive feedback and make improvements
- A self-starter who can work independently on multiple projects at once
- Ability to take ownership and be accountable for all results

This is a flexible position where you have the option of working in our Markham office, hybrid, or working entirely remotely.